CENTRAL ASIAN JOURNAL OF INNOVATIONS ON TOURISM MANAGEMENT AND FINANCE



Volume: 04 Issue: 12 | 2023 ISSN: 2660-454X

https://cajitmf.centralasianstudies.org

Personnel Excellence: Maximizing Reception, Classification, and Management in Enterprises

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Received 16 th Oct 2023, Accepted 19 th Nov 2023, Online 28 th Dec 2023 ¹ Doctor of philosophy of technical sciences (PhD), chief specialist of the Agency for Evaluation of Knowledge and Skills under the Ministry of Higher Education, Science and Innovation of the Republic of Uzbekistan	categorized, and managed in businesses together with highlighting the crucial role that these aspects play in guaranteeing the efficient operation and long-term expansion of businesses. This article explores the complex techniques and methods used in personnel management through a thorough investigation. It seeks to clarify their significant influence on the general success and productivity of a business. Furthermore, the article tries to show how different methods used in the process of receiving, classifying, and then managing production workers are directly related to the operational effectiveness and long-term growth paths of businesses.
	Key words: enterprise, personnel, management, object, subject, personnel management, production, production cost, capable of working, passive management, personnel characteristics,

INTRODUCTION

The cornerstone of operational success and competitiveness in today's dynamic market scenario is personnel management within manufacturing organizations. It is becoming more and more important to manage human resources strategically as industries change and competition heats up. Appropriate hiring, categorization, and administration of personnel are not optional; rather, they are essential elements that support the success of an organization. The caliber and effectiveness of an organization's production workforce are crucial factors in today's business environment. An organization's operational agility, adaptability, and general resilience in a dynamic environment are directly impacted by the way it hires, assigns, and handles its labor force. In order to fully understand the complexities of the procedures involved in receiving, classifying, and managing staff, this article will examine the many levels of personnel management that are present in production organizations. It seeks to shed light on these

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factors' significant influence on raising the standard, effectiveness, and adaptability of the production workforce inside the organizational framework by examining the complex interactions between them.

This article aims to clarify the complex relationships that exist between successful personnel management and the long-term viability of an organization through a thorough analysis. It aims to explain both the theoretical and practical consequences of applying strong techniques in the hiring, categorization, and supervision of production workers. By doing this, it hopes to provide useful information that will enable businesses to maximize the quality of their personnel, strengthening their position as a leader in the industry and guaranteeing their long-term survival.

LITERATURE REVIEW

Several professionals and academics have delved extensively into the realm of personnel management within enterprises, focusing on reception, classification, and overall management of production personnel. One of them is Peter Drucker, who is known as the father of modern management, Drucker's work covers various aspects of management, including human resources. His insights into effective management and personnel development remain influential. David Ulrich, renowned for his work on human resource management and organizational effectiveness, Ulrich has contributed significantly to the understanding of HR practices, including talent management and classification strategies. One of the contributors to this field is Gary Dessler, an author and professor known for his work on human resource management, Dessler has written extensively on topics related to HR practices, including recruitment, selection, and personnel management strategies which are considered so helpful in management fields. Michael Armstrong, with expertise in HR management, Armstrong has authored several books focusing on HR practices, including talent management, performance appraisal, and employee development while Jeffrey Pfeffer is famous for his research on organizational behavior and human resources, Pfeffer's work emphasizes the relationship between HR practices, employee well-being, and organizational success. These people, along with many others, have written books, conducted important research, and made substantial contributions to our knowledge of personnel management in businesses. Their research offers insightful information about best practices, successful tactics, and the importance of production personnel management for the success of organizations.

MATERIALS AND METHODS

The study undertaken for this article is based on a thorough analysis of a broad range of academic literature, empirical investigations, and best practices in the field of personnel management. The thorough analysis includes case studies from a variety of industries, peer-reviewed publications, classic works, and best practices used by top businesses. Through a close examination of this large corpus of literature, the research delves into and analyzes a number of methods and strategies that are commonly used in the reception, categorization, and management of production staff in business environments. It explores the complexities of these approaches and provides a thorough examination of their use, effectiveness, and effects on organizational dynamics. Additionally, this study project is strengthened by first-hand knowledge obtained from surveys and interviews with seasoned managers and respected industry experts. Through these interactions, priceless real-world experiences, viewpoints, and observations can be extracted. These professionals' opinions and experiences offer detailed insights into the real-world applications of different personnel management practices and their concrete effects on workforce dynamics, operational effectiveness, and overall performance of the business.

The integration of theoretical frameworks from literature, case studies exhibiting optimal practices, and the pragmatic insights provided by prominent industry figures fortifies the groundwork for this article's investigation into the acknowledgment, categorization, and supervision of production staff in businesses.

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Along with the recruitment of the required number of personnel according to the production directions of the enterprise, the recruitment of the personnel who meet the requirements within them ensures the effective development of the production of the enterprise.

When selecting personnel to organize the production process of the enterprise, the personnel management manager who organizes its management should pay attention to the following:

- the personnel can take the necessary decisions on the development of the production process while having an independent opinion in the production process;
- personnel to develop production not only as personnel of the production process, but also taking into account the requirements of the market economy and taking into account the demands of consumers on the basis of material interests;
- to economically analyze the production costs related to the production process and to apply the necessary measures and measures to reduce these costs;
- it is necessary to pay attention to the fact that the personnel management of the enterprise can explain their thoughts and opinions and make decisions in the interests of both parties.

It is necessary to pay attention to their behavior when choosing production personnel of the enterprise. The behavior of the production personnel of the enterprise is of great importance, the natural mental and moral qualities of a person, their attitude to production, their desire for news, their ability to manage themselves, their attitude to work, and their interest in their work. For the production personnel of the enterprise, the above-mentioned features are of great importance in the effective organization of the production process. Because personnel management managers must be leaders who pay close attention to the opinions of each employee and can train them. The personnel manager, who manages the personnel of the enterprise, is able to pay close attention to the opinions of the production is the main task. It can be considered that the head of the enterprise and personnel has such characteristics as the main condition for the organization of production and personnel management. The manager of the enterprise should take into account the requirements of the personnel engaged in production and manage them.

DISCUSSIONS AND RESULTS

The way in which new hires are welcomed into an organization determines how long they stay there. For example, an orientation session designed for particular roles and responsibilities inside the organization helps new hires learn the expectations, values, and culture of the organization in addition to being familiar with their duties. Companies such as Google and Microsoft, for instance, have extensive onboarding processes that not only acquaint new hires with their roles but also fully integrate them into the business culture, fostering a feeling of alignment and belonging with the organization's objectives. A detailed knowledge of the abilities, backgrounds, and specializations of production staff members is necessary for accurate classification. By assigning positions that play to each employee's strengths, this classification maximizes each employee's performance and value to the organization. To improve efficiency and reduce errors in production processes, manufacturing businesses, for example, frequently use competence matrices or skill evaluation tools to match personnel with tasks that best utilize their unique abilities. Ongoing training programs, skill development courses, and mentorship opportunities are essential instruments for preserving a top-notch staff. Businesses such as Amazon and Apple make large investments in continuing education programs for their staff members, which help them, stay current with industry developments and improve their skill sets. Employees need performance reviews and feedback systems in order to be guided toward progress and have their goals matched with those of the company. Frequent performance reviews combined with helpful feedback sessions help to improve worker productivity and job happiness. Positive work environments are promoted by well-being-focused tactics

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such support services, health benefits, and flexible work schedules. Businesses such as Salesforce and Adobe, for example, provide work-life balance and wellness initiatives, which boost employee happiness and lower turnover rates. Through the incorporation of these specific components into personnel management plans, businesses may foster an atmosphere that encourages staff development, loyalty, and increased output, ultimately building a more resilient and competitive workforce.

The infusion of technology, particularly AI-driven recruitment tools and advanced data analytics, has catalyzed a transformative shift in the way enterprises handle the reception, classification, and overall management of their production personnel. These automated systems have ushered in a new era by significantly enhancing the efficiency, accuracy, and agility of human resource processes within organizations.

AI-driven Recruitment Tools:

AI-powered recruitment tools have revolutionized the initial phase of personnel management by enabling swift and precise talent identification. These tools sift through vast pools of candidate data, employing algorithms to pinpoint individuals whose qualifications and experiences align seamlessly with the job requirements. As a result, recruitment processes are expedited, ensuring that the most suitable candidates are identified in a fraction of the time it would traditionally take. For instance, companies like IBM and LinkedIn utilize AI algorithms to analyze resumes, identify key skills, and predict candidate suitability, thereby optimizing the recruitment funnel and reducing the time-to-hire significantly.

Data Analytics in Personnel Management:

- Advanced data analytics tools have redefined how enterprises classify and manage their production personnel. These tools harness the power of data to discern patterns in employee performance, skill sets, and career trajectories. By analyzing this information, organizations can tailor roles and responsibilities, ensuring that employees are placed in positions that leverage their strengths optimally.
- Companies like Walmart and Siemens leverage predictive analytics to anticipate workforce needs, identify skill gaps, and design targeted training programs, thereby enhancing workforce productivity and adaptability.

Impact on HR Processes:

The integration of technology in personnel management streamlines HR processes, expediting tasks such as skill matching and performance evaluation. Automated systems enable quick assessments, providing comprehensive insights into employee performance. This facilitates informed decisionmaking regarding promotions, training needs, and skill development initiatives.

Positive Work Environment and Employee Retention:

Beyond technological advancements, fostering a positive work environment remains crucial in retaining skilled personnel. Offering growth opportunities through career development programs, mentorship initiatives, and upskilling opportunities ensures that employee's feel valued and invested in. Moreover, equitable compensation packages and recognition for exceptional performance are pivotal in nurturing a loyal and motivated workforce. This fosters a culture of commitment and dedication, reducing turnover rates and preserving institutional knowledge within the organization. By leveraging technological advancements while concurrently prioritizing a conductive work environment and growth opportunities, enterprises can not only attract top talent but also retain and nurture a skilled workforce, thereby solidifying their competitive edge in the market.

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CONCLUSION

In today's fast-paced corporate environment, the reception, classification, and continuous management of production staff are critical components of an organization's success. These factors have a big influence on an organization's capacity to innovate, adapt, and succeed in cutthroat markets in addition to shaping the workforce. It is essential to place emphasis on the above mentioned components of human management in order to foster an environment where employee development, work satisfaction, and increased productivity are given top priority. Companies with employee-centric cultures, such as Southwest Airlines and Zappos, are well known for encouraging high levels of employee engagement and loyalty through a significant emphasis on effective human management techniques. On the other hand, ongoing assessment and modification of human management tactics are essential in a company environment that is changing quickly. For example, companies need to modify their plans to include flexible scheduling, digital skill development programs, and remote work rules in light of workforce preferences and technology improvements. Prosperous businesses recognize the need of matching staff management tactics to changing industry requirements. In the midst of the COVID-19 pandemic, for example, businesses such as Microsoft and Google quickly modified their HR strategy, emphasizing programs for employee well-being, mental health assistance, and infrastructure for remote work in order to meet extraordinary obstacles. The flexibility and responsiveness of personnel management frameworks are critical components of long-term organizational success. Organizations that continuously evaluate how they receive, classify, and manage production personnel can quickly adjust to market developments, technology breakthroughs, and shifting labor needs. In summary, the quality of production personnel reception, classification, and management is fundamental to organizational success and serves as a cornerstone of it. By promoting these elements and continuously improving their tactics, organizations build a culture that encourages employee development and satisfaction and strengthens their competitive advantage in a dynamic business environment. In order to steer an organization toward long-term success in the face of shifting industry paradigms, personnel management techniques must be continuously evolved and adjusted. ъ.

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